



SILVER FERN
CHEMICAL INC

Silver Fern Chemical, Inc.
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Technical Sales Specialist

Silver Fern Chemical is a growing USA Sales, Marketer and Distributor of specialty industrial chemicals to various industries (B2B). Products are supplied from both overseas and domestic sources.

We are looking for motivated Sales Specialists with a chemical sales track record or a degree in chemistry, polymer science, chemical engineering, or biology, selling and developing specialty chemicals generally for industrial applications such as Coatings, Adhesives, Cleaners, Metal Working and Agricultural.

Responsibilities:

- Technical Sales Specialist will have responsibility for selling and supporting a number of end-use customers and growing market share with our line of specialty chemical products.
- Sales Specialist will be responsible for prospecting, cold-calling, and developing our market position in various chemical product lines.
- Technical Sales Specialist will be responsible for responding to inquiries and providing technical support and documentation to prospective customers.

Qualifications and Competencies:

- Bachelors degree in chemistry, polymer science, chemical engineering, biology or similar is a must.
- Some experience is preferred.
- This sales person will need to be self motivated and have a desire to have a career in Specialty Chemical sales.
- Technical Sales Specialist must have excellent written and verbal communication skills and be a "people" person.

Successful candidates enjoy a fast-paced inside sales environment with a focus on helping our customers solve problems. Compensation includes competitive base salary, benefits and bonus.

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Job Type: Full-time